

Dermot J. Hayes
Pioneer Chair in Agribusiness
Iowa State University
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EDUCATION:

UNIVERSITY OF CALIFORNIA, BERKELEY
Ph.D., 1986
Major Field: International Trade
Minor: Comparative Economic Systems

UNIVERSITY OF CALIFORNIA, BERKELEY
Masters in Agricultural Economics, June 1982
Fields: Econometrics, Economic Theory

UNIVERSITY COLLEGE, DUBLIN
First Class Honors in Agricultural Economics, June 1981
Fields: Agricultural Economics

Awards:

2007 Fellow of the American Agricultural Economics Association
Recipient of 2006 AAEA Publication of Enduring Quality Award for “Valuing Food Safety in Experimental Auction Markets” *American Journal of Agricultural Economics*, 1995 by Dermot Hayes, Jason Shogren, Seung-Youll Shin, and James Kliebenstein
Recipient of the 2005 ISU J. H. Ellis Award for Excellence in Undergraduate Introductory Teaching, a University level award for excellence in teaching undergraduate introductory classes
Listed as an outstanding Faculty Member for 2005, 2004, 2003, 2002, 2001, 2000 by the ISU Pan-Hellenic Council and the Interfraternity Council
2003 VEISHA Faculty Member of the Year for the College of Agriculture
Listed in the 4th Edition of *Who’s Who in Economics* as one of top 6% of the most cited economists for work published from 1990 to 2000
Awarded Pioneer Chair in Agribusiness in 1999
AAEA Distinguished Extension Program – Group for “Managing Risk and Profits,” 2000
1999 College of Agriculture Team award for “Dollars and Cents”
1990 ISU Livestock Service Award, sponsored by Walnut Grove
Scholarship for 1st place in class of 80 in 1978, 25 in 1979, and 25 in 1980

WORK HISTORY:

2001-present Leader Policy Task Force, Plant Science Institute, ISU
1999-present Pioneer Chair in Agribusiness, Iowa State University

1999-present Professor of Finance, Iowa State University
1996-present Professor of Economics, Iowa State University
1991-1996 Associate Professor of Economics, Iowa State University
1986-1991 Assistant Professor of Economics, Iowa State University
1990-1998 Leader, Trade and Agricultural Policy Division,
Center for Agricultural and Rural Development
1988-2000 Assistant Director, Meat Export Research Center
1981-1985 Research Assistant, University of California, Berkeley

PERSONAL: Date of Birth: September 1, 1959
Married: 4 children

PAPERS PUBLISHED IN PEER-REVIEWED JOURNALS

Mennecke, Brian, Anthony Townsend, Dermot J. Hayes, and Steven Lonergan (2007). "A Study of the Factors that Influence Consumer Attitudes Toward Beef Products Using the Conjoint Market Analysis Tool." Forthcoming in the *Journal of Animal Science*.

Lence, Sergio H., and Dermot J. Hayes (2008). "Welfare Impacts of Cross-Country Spillovers in Agricultural Research." Forthcoming in the *American Journal of Agricultural Economics*.

Lence, Sergio, Stéphan Marette, Dermot Hayes, and William Foster (2007). "Collective Marketing Arrangements for Geographically Differentiated Agricultural Products: Welfare Impacts and Policy Implications." Forthcoming in the *American Journal of Agricultural Economics (AJAE)*.

Elobeid, Amani, Simla Tokgoz, Dermot J. Hayes, Bruce A. Babcock, and Chad E. Hart. "The Long-Run Impact of Corn-Based Ethanol on the Grain, Oilseed, and Livestock Sectors: A Preliminary Assessment." *AgBioForum*, 10(1) 2007: 11-18.

Monchuk, D. C., J. A. Miranowski, D. Hayes, and B. Babcock. "An Analysis of Regional Economic Growth in the U.S. Midwest." *Review of Agricultural Economics*, 29(1) Spring 2007: 17-39.

Lence, Sergio H., and Dermot J. Hayes. "EU and US Regulations for Handling and Transporting Genetically Modified Grains: Are Both Positions Correct?" *EuroChoices*, 5(2) August 2006: 20-27.

Hart, Chad E., Dermot J. Hayes, and Bruce A. Babcock. "Insuring Eggs in Baskets Should the Government Insure Against Individual Risks," *Canadian Journal of Agricultural Economics* 54(1) March 2006: 121-137.

Appleby, Michael C., Kathy Chinn, Lawrence Douglas, Lawrence D. Firkins, David Fraser, Gail C. Golab, Dermot Hayes, Katherine A. Houpt, Christa Irwin, John J. McGlone, R. Tracy Rhodes, Paul Sundberg, Lisa Tokach, and Robert W. Wills. "Housing Pregnant Sows—A Comprehensive Review," *Journal of the American Veterinary Medical Association*. 227(10) November 2005: 1580-1590.

Lence, Sergio H., and Dermot J. Hayes. "Genetically Modified Crops: Their Market and Welfare Impacts," *American Journal of Agricultural Economics*. 87(4) November 2005: 935-950.

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Hayes, Dermot, Sergio Lence, and Bruce Babcock. "Geographic Indications and Farmer-Owned Brands: Why Do the U.S. and E.U. Disagree?" *EuroChoices*, 4(2) August 2005: 28-35.

Hayes, Dermot J., and Helen H. Jensen. "Lessons from the Danish Ban on Feed-Grade Antibiotics," *Choices*, Fall 2004.

Hayes, D. J., S. H. Lence, and A. Stoppa. "Farmer-Owned Brands?" *Agribusiness: An International Journal*, 20(3) July 2004: 269-285.

Babcock, B.A., C. E. Hart, and D. J. Hayes. "Actuarial Fairness of Crop Insurance Rates with Constant Rate Relativities," *American Journal of Agricultural Economics*, 86, 2004: 563-575.

Hurd, H. Scott, Stephanie Doores, Dermot Hayes, Alan Mathew, John Maurer, Peter Silley, Randall S. Singer, and Ronald Jones. "Public Health Consequences of Macrolide Use in Food Animals: A Deterministic Risk Assessment," *Journal of Food Protection*, 67(5) 2004: 980-992.

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Shogren, Jason, Dermot Hayes, John Fox, and Todd Cherry. "Auctions 101: Lessons from a Decade in the Lab. What Am I Bid for Safer Food?" *Choices*, Spring 2002: 16-21.

Hayes, Dermot, Helen Jensen, and Jay Fabiosa. "Technology Choice and the Economic Effects of a Ban on the Use of Antimicrobial Feed Additives in Swine Rations," *Journal of Food Control*, 13(2) March 2002: 97-101.

Hayes, Dermot, John Fox, and Jason Shogren. "Experts and Activists: How Information Affects the Demand for Food Irradiation," *Food Policy*, 27(2) 2002: 185-193.

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Hart, Chad, Bruce Babcock, and Dermot Hayes. "Livestock Revenue Insurance," *Journal of Futures Markets*, 21(6) 2001: 553-580.

Shogren, Jason F., John A. List, and Dermot J. Hayes. "Preference Learning in Consecutive Experimental Auctions," *American Journal of Agricultural Economics*, 82(4) November 2000: 1016-1021.

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Hayes, Dermot J. "Incorporating Credit in Demand Analysis," *Journal of Consumer Affairs*, 23, Summer 1989: 1-20.

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Wahl, Thomas I., Gary W. Williams, and Dermot J. Hayes. "The 1988 Japanese Beef Market Access Agreement: A Forecast Simulation Analysis," *Agribusiness: An International Journal*, 5(4) 1989: 347-60.

Hayes, Dermot J., and Andrew Schmitz. "Hog Cycles and Countercyclical Production Response," *American Journal of Agricultural Economics*, 69(4) November 1987: 762-70.